China's Real Estate Sector and the Macroeconomy: Inter-Sector Linkages and Risks

Jun Nie

Federal Reserve Bank of Kansas City

"The Ninth Annual International Conference on the Chinese Economy" HKMA, January 19, 2018

The views expressed here are the opinions of the author and do not necessarily represent those of the Federal Reserve Bank of Kansas City or the Federal Reserve System.

Main Questions

- ► How close is the Chinese real estate sector correlated with different sectors?
- ▶ How do different sectors respond to a decline in real estate activities?
- ▶ Can we measure it?
- ▶ What risks do we see at the individual sectoral level?

Outline of the Talk

- ▶ Leads/Lags to show correlations
- ▶ An Input-Output (I-O) analysis to measure the influence
- ▶ Bank's balance sheet to examine potential risks

Leads/Lags of Sectors

- ▶ To present the common trend in a particular sector, we use Principle Component Analysis (PCA) to extract the first component
- ► The purpose is to show which indicators are leading indicators and how different sectors are correlated with the real estate sector

The 1st Component for the Real Estate Categories



Figure: smoothed using 6m ma before the PCA analysis is conducted

Home prices lag most sectors



But home sales *lead* most sectors



Measuring Inter-Sector Linkages

- ▶ An I-O table shows how industries are dependent on each other.
- Suppose A is the interindustrial input matrix where $a_{i,j}$ is industry *i*'s input in producing goods in industry *j*.
- Let x = Ai + f where x is $N \times 1$ vector measuring total output and f is $N \times 1$ vector measuring final demand.
- ► The Leontief inverse, $B = I + A + A^2 + A^3 + ... = [I A]^{-1}, \text{ measures the long-term influences of one industry on other industries.}$
- ► The Multiplier Product Matrix (MPM) summarizes the interindustrial linkages: $MPM = \frac{1}{V} \parallel b_{i.} \cdot b_{.j} \parallel$, where $V = \sum_{i} \sum_{j} b_{ij}$

Manufacturing is still the most influential sector



Figure: Multiplier Product Matrix (MPM) for 2012

But the importance of manufacturing is declining while dependence on financial and real estate sectors is rising



Figure: The heatmap shows $MPM_{2012} - MPM_{2007}$

...this contrasts with changes in the previous five years



Figure: The heatmap shows $MPM_{2007} - MPM_{2002}$

Quantifying the amplification effects



- ▶ Each bar shows the percent of extra increase associated with 1 unit of increase in the final demand in a given sector.
- ▶ A 10% drop in real estate sector final demand leads to a 0.23% decline in total output in 2012, up from 0.14% in 2007.

Short Summary on the I-O Table Analysis

- China has experienced a structural change in intersector linkages in the 2000s
 - ▶ Before 2007, the influence of manufacturing was rising while the influence of real estate was declining
 - ► After 2007, the influence of financial and real estate sectors increased while manufacturing's influence fell
- ▶ The influence of the real estate sector on other sectors has increased significantly, but in absolute size, it remains limited.

China's Real Estate Sector and the Banking System

- We focus on two questions:
 - ▶ How is the change in the distribution of bank loans across sectors associated with the housing boom in China?
 - ▶ Any potential risks associated with the above change?
- ▶ We examine the distribution of loans in different sectors
- We focus on listed banks in China

Manufacturing sector: a declining share of bank loans



Financial sector: a rising share of bank loans



An Overview of the Changing Distribution



A Snapshot of Loan Dispersions



A Snapshot of Loan Dispersions



A Snapshot of Loan Dispersions



Brief Summary on the Bank-Loan Analysis

- ▶ Bank loans are shifting from manufacturing, supply and production of electricity, heat and water to financial and business services.
- Dispersion of loans across banks has increased in most sectors, including the financial sector and the real estate sector.

Final Thoughts

- ▶ The influences of the real estate sector on total output has increased, but remains limited compared to other sectors.
- Bank loans are shifting toward financial and business services.
- ▶ From the perspective of dispersion of loans, risks have increased as the dispersion is rising in most sectors.
- More research needs to be done to better understand the importance of the real estate sector on bank and non-bank loans, households' consumption and investment, as well as local governments' fiscal budgets.